

**Table 7.3.1.** Hypothetical set of budgets for a research organization and a funding organization for a project to fund an international research conference, to illustrate a matrix approach when budget categories differ between funding and requesting organization.

Budget Categories of Funding Organization	Budget Categories, Research Organization						TOTAL
	A. Salaries of Principal Investigators	B. Clerical salaries	C. Contracts (room rental, honoraria)	D. International travel	E. Domestic travel	F. Office expenses	
1. Total salaries	\$ 9,000	\$ 2,000					\$11,000
2. Fringe benefits	\$ 1,800	\$ 300					\$ 2,100
3. Conference expenses			\$ 4,500	\$ 8,000	\$ 2,000		\$14,500
4. Publication of proceedings						\$ 2,200	\$ 2,200
5. Other travel					\$ 2,000		\$ 2,000
6. Telephone, fax						\$ 400	\$ 400
7. Postage						\$ 200	\$ 200
8. Office & other supplies						\$ 200	\$ 200
<b>TOTAL</b>	<b>\$10,800</b>	<b>\$ 2,300</b>	<b>\$ 4,500</b>	<b>\$ 8,000</b>	<b>\$ 4,000</b>	<b>\$ 3,000</b>	<b>\$32,600</b>